

behavior research center's

Rocky Mountain Poll

NEWS RELEASE [RMP 2004-IV-01]

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CONSUMER CONFIDENCE STABLE IN ARIZONA

Phoenix, Arizona, October 28, 2004. Consumer Confidence in Arizona, driven principally by belief that current business conditions are good and employment opportunities stable, remained at 101.1 in October, compare to nearly an identical 101.3 reading in July.

It is likely that the Consumer Confidence Index would have risen fairly robustly this period if consumers were not hesitant about the coming six months. For example, belief that business conditions improve better declined by six points, belief that job opportunities will expand fell by nine points and family income readings softened as well by four points.

In effect, while belief that current economic conditions are improved, concern about the future is holding back growth in the overall Consumer Confidence Index.

It also appears that Consumers in Maricopa County are more positive in their views compared to consumers in Pima County. Thus, the CCI rose in Maricopa to 103.2 from 102.5 in July, while in Tucson, the CCI subsided to 93.5 from 96.4 in July.

The findings outlined in this report are based on a survey of 705 adult consumers across Arizona conducted between October 5th and October 14th, 2004, by the Behavior Research Center of Arizona as part of the Center's independent and non-partisan Rocky Mountain Poll series. The public is welcome to visit www.brcpolls.com to read this and other recent polls.

EDITOR'S NOTE: This Rocky Mountain Poll Arizona (2004-IV-01) is based on 705 telephone interviews with adults, conducted from June 30th through July 7th, 2004 throughout Arizona. In the overall sample, one may say with 95 percent certainty that the results have a statistical precision of plus or minus 3.7 percent of what they would have been had the entire adult population been surveyed. The Maricopa and Pima County segments include 570 interviews and have a margin of error of plus or minus 4.2 percent. The Rocky Mountain Poll is conducted by the Behavior Research Center of Arizona and is an independent and non-partisan research program.

This statement conforms to the principles of disclosure of the National Council on Public Polls.

ENCLOSED: Statistical data for reference.

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SOURCE: Behavior Research Center, Inc.

Statewide
Consumer Confidence Index
1985 Base = 100.0

100

90

80

70

1 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3 4 | 2 3

Present Situation and Expectations Index

140

120

110

100

90

80

3 4 1 2 3 4 1 2

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	2004			2003				2002				
	Oct	July	Apr	Jan	Oct	July	Apr	Jan	Oct	Julv	Apr	Jan
	OCI	oury	7101	Jan	001	duly	Λрι	Jan	001	outy	/γрі	Jan
Consumer Confidence Index												
Statewide	101.1	101.3	90.1	92.2	91.8	84.1	86.5	83.3	82.3	96.1	100.4	96.2
Phoenix	103.2	102.5	89.3	94.3	93.0	87.9	86.6	84.6	85.5	96.6	102.3	97.4
Tucson	93.5	96.4	91.7	84.4	88.5	72.0	83.1	82.3	76.2	92.7	93.8	91.5
Index Detail (Statewide):												
Present Situation Index	96.8	93.2	79.7	80.4	76.7	63.0	62.6	69.4	70.8	85.2	88.6	88.6
Expectation Index												
(Next 6 Months)	104.0	106.7	97.1	100.0	101.9	98.2	102.5	93.4	90.0	103.4	108.2	101.3

Appraisal of Present Situation: Percent Holding Attitude

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Business Conditions:												
Good	43%	44%	43%	39%	37%	32%	34%	32%	33%	37%	41%	39%
Normal	38	39	39	39	45	42	41	47	45	42	41	43
Bad	12	14	14	14	15	20	19	16	19	16	13	13
Not sure	7	3	4	8	3	6	6	5	3	5	5	5
Employment:												
Jobs plentiful	31%	31%	25%	24%	22%	15%	16%	18%	21%	27%	27%	26%
Not so many	28	32	26	29	32	35	30	35	36	32	32	38
Jobs hard to get	28	26	35	32	32	37	40	32	32	26	25	24
Not sure	13	11	14	15	14	13	14	15	11	15	16	12

Expectations For Six Month Hence: Percent Holding Attitude

								9 / 111/10				
Business Conditions: Better	32%	38%	36%	40%	45%	39%	41%	36%	30%	38%	43%	44%
		46	46	42	39	46	42	45	46	46	41	41
Same	49	-	-			_		-				
Worse	9	9	11	11	9	10	9	13	16	8	9	10
Not sure	10	7	7	7	7	5	8	6	8	8	7	5
Employment:												
More jobs	31%	40%	31%	36%	37%	35%	37%	30%	32%	32%	42%	38%
Same	41	35	39	35	37	39	39	40	35	43	32	35
Fewer jobs	17	15	19	19	18	18	15	21	24	16	15	20
Not sure	11	10	11	10	8	8	9	9	9	9	11	7
Family Income:												
Higher	31%	35%	26%	26%	28%	26%	23%	26%	26%	30%	29%	31%
Same	62	60	66	66	64	65	67	65	67	64	65	62
Lower	5	4	5	5	6	7	6	6	5	4	4	5
Not sure	2	1	3	3	2	2	4	3	2	2	2	2

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> Rating Of Current General **Business Conditions**

|            | Maricopa<br>County | Pima<br>County |
|------------|--------------------|----------------|
| Good       | 48%                | 39%            |
| Normal     | 36                 | 40             |
| Bad        | 9                  | 17             |
| Don't know | 7                  | 4              |

Rating Of **General Business** Conditions Six Months Hence

|                     | Maricopa<br>County | Pima<br>County |
|---------------------|--------------------|----------------|
| Better<br>About the | 37%                | 25%            |
| same                | 46                 | 58             |
| Worse               | 8                  | 5              |
| Don't know          | 9                  | 12             |

Rating Of Family Income Six Months Hence

|                | Maricopa<br>County | Pima<br>County |
|----------------|--------------------|----------------|
| Higher         | 36%                | 29%            |
| About the same | 60                 | 64             |
| Lower          | 3                  | 7              |
| Don't know     | 1                  | *              |

<sup>\*</sup> Indicates % less than .5

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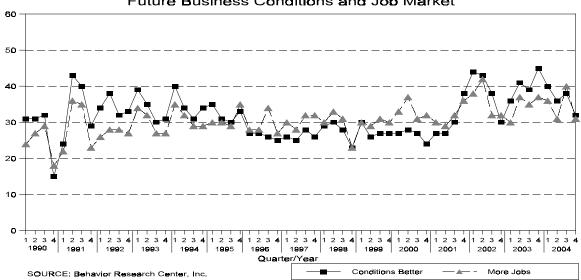
| Rating Of<br><i>Current</i> Job<br>Availability |                                                     |  |  |  |
|-------------------------------------------------|-----------------------------------------------------|--|--|--|
| Maricopa<br>County                              | Pima<br>County                                      |  |  |  |
| 35%                                             | 24%                                                 |  |  |  |
| 27                                              | 31                                                  |  |  |  |
| 24                                              | 27                                                  |  |  |  |
|                                                 |                                                     |  |  |  |
|                                                 | Currer<br>Availa<br>Maricopa<br>County<br>35%<br>27 |  |  |  |

Rating Of Job Availability Six Months Hence

|                   | Maricopa<br>County | Pima<br>County |
|-------------------|--------------------|----------------|
| More<br>About the | 33%                | 27%            |
| same              | 40                 | 47             |
| Fewer             | 17                 | 13             |
| Don't know        | 10                 | 13             |

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#### % with Positive Attitudes on Future Business Conditions and Job Market



### % with Positive Attitudes on

